

The San Antonio Score Chapter # 164
In support of the U.S. Small Business Administration (SBA)

CCC Fair, HUBZone & Matchmaking Event

Thursday, June 20, 2013
8:00 a.m. - 12:30 p.m.

The San Antonio SCORE Chapter and the U.S. Small Business Administration (SBA) cordially invites you to the upcoming Capital, Contracting and Counseling (CCC) Fair, HUBZone and Matchmaking Event on Thursday June 20, 2013. Please join us at our new downtown office, the **Hipolito F. Garcia Federal Building**, a historical building located next to yet another well-known site, the Alamo. Upon arriving you will receive a welcome as you enter the building and be directed to registration which begins at 8:00 a.m. on the 2nd Floor.

The morning will kick off with a special welcome and overview of the morning activities promptly at 8:30 a.m. followed by a special HUBZone Certification Program presentation. Immediately after, each door to the CCC Fair (Capital, Contracting & Counseling Rooms) will open at 9:30 a.m. and run until 12:30 p.m.

The event is designed to reach out to YOU, small business men and women who need guidance and access to SBA's many services and programs. Just as important, you will have the opportunity to visit with Prime contractors seeking subs; Lenders seeking borrowers, Federal procurement specialists who buy, Business advisors who want to guide you, and Surety bond agents who can bond. All of which will be located in each of the three designated "C" venues described below.

You will be able to flow freely to each of the designated rooms at any time between 9:30 a.m. to 12:30 p.m. at which time the Fair/event ends. Note: The matchmaking/linking segment is a part of the "Contracting" room and will not be by appointment - you will be able to visit and market your business to each prime contractor and Federal government procuring agency as they become available in the contracting room.

Capital Access – Floor 1

9:30 a.m. to 12:30 p.m.

Capital - the first "C" designated area will consist of vendors from local banks, credit unions, micro lenders, certified development companies and surety bond agents who participate in SBA's guaranty programs. Representatives are available to meet with attendees who may need a new banking relationship, funding or bonding. Expansion, diversification, and working capital needs continue to be vital in the success of small businesses.

Contracting Opportunities – Floor 3

9:30 a.m. to 12:30 p.m.

Contracting – the second "C" designated area will provide an opportunity for small businesses to network, link and match-up with prime contractors and federal procurement representatives. Also, in today's procuring environment, small businesses at large, including those businesses that are certified as 8a, HUBZone, Woman and Veteran owned are encouraged to work together on prime and sub-contract opportunities through mentoring and joint venturing. Prime contractors and procuring agency officials will be available to discuss opportunities and answer questions.

Counseling Resources – Floor 1

9:30 a.m. to 12:30 p.m.

Counseling – the third “C” designated area is a time for attendees to meet with SBA local resource partners who are counselors and business advisors from the Small Business Development Center, SCORE San Antonio Chapter and Women’s Business Center. Representatives are available to discuss your business needs and share training opportunities. Local alliances such as the SBDC Procurement Technical Assistance Center, Minority Business Development Center, HUB Texas and the Southwest Minority Supplier Development Council are also taking part in this segment.

HUBZone - Floor 2

Concurrent Sessions---8:30 a.m. to 9:30 a.m. & Repeated from 10:00 a.m. to 11:00 a.m.

HUBZone Certification Program –

- The benefits of the HUBZone designation for your small business
- Eligibility requirements
- Clean applications - avoiding common mistakes
- Maintaining HUBZone certification
- Resources and tools – subscribe to news, changes and related court decisions

Did you know? This year 2,067 currently certified HUBZone firms will need to undergo re-certification. By attending you will be able to take a more proactive approach towards maintaining your certification.

We truly hope you can join us at SBA’s first CCC Fair, HUBZone & Matchmaking Event. Bring plenty of company business card! If you are traveling to the event, conducting other business while here and/or bringing the family for a long weekend in San Antonio – there are many nearby hotels!

Event Location:

U.S. Small Business Administration
San Antonio District Office
Hipolito F. Garcia Federal Building (Next to the Alamo)
615 E. Houston, Suite 298, 2nd Floor
San Antonio Texas 78205

[Driving Directions](#)

Event is free of charge!

Register by email to: daniel.delrossi@sba.gov **no later than June 11, 2013**

Questions regarding registration and directions call: (210) 403-5940

Technical/program questions email: eric.spencer@sba.gov

Parking options—prices may vary:

- ✚ City of San Antonio Public Parking Lot on E. Houston St. under IH37 Overpass next to Red Roof Inn \$2.50 for the day (4 blocks)
- ✚ The First Presbyterian Church Public Parking on Ave E & 4th Street next to the Scottish Rite Library (2 Blocks)
- ✚ Meters behind the Hipolito F. Garcia Federal Building near The Express & News and other streets further down
- ✚ Emily Morgan Hotel lot next to Hipolito F. Garcia Federal Building (same block)
- ✚ Alamo Parking Lot on E. Houston Street & Bonham Street (2 blocks)
- ✚ Alamo Parking Lot on E. Travis Street & Broadway Street (2 blocks)
- ✚ Menger & Crockett Street Parking Lot behind The Alamo (2 blocks)

All SBA programs and services are provided on a nondiscriminatory basis. Reasonable accommodations for person with disabilities will be made when requested at least two weeks, in advance, by contacting Stephanie Rapp, Disability Program Representative at 210/403-5900.